

# Alibaba.com Assessed Supplier



## Assessment Report

*Presented to*

**Shenzhen Aglare Lighting Co., Ltd.**

深圳市亿佳光电有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Building 4, Supply and Marketing Cooperative Industrial Park, Si'he Community, Guan'lan Street, Bao'an District, Shenzhen City, Guangdong Province, China
City / Country:	Shenzhen, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	yjled
Gold Supplier Company Name:	Shenzhen Aglare Lighting Co., Ltd.
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*Service Provided by Bureau Veritas Certification*

*Report No.: 7629060\_P+T*





Report Number:	7629060_P+T		
Date of Assessment:	03/Mar./2014	Report Date:	03/Mar./2014
Assessor's Name:	Nick Dai	Validity Period:	04/Mar./2014 -- 03/Mar./2015
Reviewed By:	Sky Xiang	Online Verification:	www.bv-certification.com.cn

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## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	440306104415144
Year Established:	25/Jan./2005	Validity Period:	25/Jan./2005 -- 25/Jan./2015
Registered Address:	Building 4, Supply and Marketing Cooperative Industrial Park, Si'he Community, Guan'lan Street, Bao'an District, Shenzhen City, Guangdong Province, China		
Company Address:	Building 4, Supply and Marketing Cooperative Industrial Park, Si'he Community, Guan'lan Street, Bao'an District, Shenzhen City, Guangdong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration of Shenzhen Municipality
Registered Capital:	RMB500,000		
Corporate Representative:	Mr. Jun Cheng		
Industry:	Manufacture of lighting equipment and electric lamps		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	LED lighting (LED amusement lamp, LED strip, LED downlight, LED bulb, SMD LED, LED panel light)		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>5,000 m<sup>2</sup></u>			
Number of Building(s) : <u>1</u>			
Office Size: <u>600 m<sup>2</sup></u>			



## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- ViceGM[Vice GM]     GM --- MR[Management Representative]     GM --- Sales[Sales Dept.]     GM --- Manufacture[Manufacture Dept.]     GM --- Purchase[Purchase Dept.]     GM --- Finance[Finance Dept.]     GM --- RnD[R&amp;D Dept.]     GM --- HR[HR Dept.]           </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Vice GM	1	0	1	
Management Representative	0.5	0	0.5	
Sales Dept.	18	0	18	
Manufacture Dept.	69.5	0	69.5	
Purchase Dept.	6	0	6	
Finance Dept.	3	0	3	
R&D Dept.	5	0	5	
HR Dept.	9	0	9	
<b>Total Number:</b>	<b>113</b>	<b>0</b>	<b>113</b>	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Jun Cheng	GM	Junior college graduate	9.1
Vice GM	Ms. Li Zhou	Vice GM	University graduate	9.1
Management Representative	Mr. Chengmin Zhang	Supervisor	Junior college graduate	0.3
Sales Dept.	Ms. Xiaoqin Ling	Supervisor	Junior college graduate	3.6
Manufacture Dept.	Mr. Peijie Wen	Factory Manager	Junior college graduate	0.5
Purchase Dept.	Ms. Qing He	Buyer	Junior college graduate	4.5
Finance Dept.	Ms. Xiaofeng Li	Supervisor	Junior college graduate	0.3
R&D Dept.	Mr. Zhihong Qu	Supervisor	Senior high school graduate	3.8
HR Dept.	Ms. Xiulian Tian	Supervisor	Junior college graduate	1



### Section 3: Current Export Situation

Current Export Situation				
There is/are <u>17</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	14	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		00969177		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Shenzhen Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR		
Accepted Payment Type:		<input type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		12 Days		



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	LED lighting	Confidential	17
South America	LED lighting	Confidential	15
Eastern Europe	LED lighting	Confidential	3
Southeast Asia	N/A	0	0
Africa	LED lighting	Confidential	5
Oceania	LED lighting	Confidential	8
Mid East	N/A	0	0
Eastern Asia	LED lighting	Confidential	5
Western Europe	LED lighting	Confidential	32
Central America	N/A	0	0
Northern Europe	LED lighting	Confidential	3
Southern Europe	LED lighting	Confidential	10
South Asia	N/A	0	0
Domestic Market	LED lighting	Confidential	2
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Confidential				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
LED amusement lamp	5,000 pcs/day	Confidential		
LED strip	5,000 m/day	Confidential		
LED downlight	1,000 pcs/day	Confidential		
LED bulb	2,000 pcs/day	Confidential		
SMD LED	400,000 pcs/day	Confidential		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
SMT machine	FUJI & CP-6	2	1	Acceptable
Reflow soldering machine	VTA & V-FC8810	1	1	Acceptable
Die bonding machine	WECON/ASM & DB156/AD860	2	2	Acceptable
Wire bonding machine	KS	2	3	Acceptable
Glue sealing machine	AD3000	2	1	Acceptable
Oven	PLON/YH & PL-203/LED-2A	7	2	Acceptable
LED sorting machine	SUNYI	1	2	Acceptable
LED braiding machine	Menghua & MF-S1203	1	1	Acceptable
Moister buster cabinet	No provided	1	0.5	Acceptable
Mixing machine	Junfeng	1	1	Acceptable
Computer wire cutting machine	YWL & YWL-220	1	1	Acceptable
Laser marking machine	IT LASER	1	1	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Digital power meter	EVERFINE & PF9901	2	2	Acceptable
Digital torque meter	EVERFINE & NJ-210	1	1	Acceptable
Electronic load	ITECH & IT8512B	1	1	Acceptable
DC power supply	ZHAOXIN & PS-305D	5	4	Acceptable
LCR meter	LONG WEI & LW-2811CLCR	1	1	Acceptable
Insulation resistance test instrument	Tonghui & TH2683	1	4	Acceptable



Withstand voltage test instrument	LONG WEI & LW2670A	1	4	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



## Section 6: Quality Assurance

Quality Management System and Product Certification				
6.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Expiry Date
ISO9001:2008	EACC, CNAS	11413Q23202R0 M	Production and sale of luminescence diode, LED lamps (products export sales)	27/Mar./2013 -- 26/Mar./2016
6.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Expiry Date
CE	CTS	CGZ3120112-001 10-L	LED Down Light & YJ-DL198R30X1W	01/Mar./2012 -- 31/Dec./2049
CE	CTS	CGZ3120716-021 78-L-D	LED Flood Light & YJ-FLF185W10/YJ-FLF370W W80	18/Jul./2012 -- 31/Dec./2049
CE	CTS	CGZ2100810-049 4-E	Amusement LED Lamp & YJLED-007-SV20W	06/Sep./2010 -- 31/Dec./2049
CE	CTS	CGZ3130805-023 57-L	LED Panel Light & YJ-PD300x600-2835W160	15/Aug./2013 -- 31/Dec./2049
CE	CTS	CGZ3130805-007 09-E-D	LED Down Light & YJ-DL198R30x1W	12/Aug./2013 -- 31/Dec./2049
CE	CTS	CGZ3130201-003 44-L	LED Lamp Housing & YJLED-Lamp-Housing	26/Feb./2013 -- 31/Dec./2049
CE	CTS	CGZ3090610-015 72-E-R1	LED STRIPS & YJ-LSF5050	03/Jul./2009 -- 31/Dec./2049
RoHS	BST	BTRS080521300 4	LED & YSWW504W/YSWW504W-Y	23/May/2008 -- 31/Dec./2049
SAA	SAA	SAA132076EA	LED Driver & YJ-020WE036-600P	21/Oct./2013 -- 21/Oct./2018
Test Report	CTS	CGZ3130805-023 58-L	LED Panel Light & YJ-PD300x600-2835W160	13/Aug./2013 -- 21/Oct./2018
Test Report	CTS	CGZ3110421-011 75-C	LED Flexible strip & YJ-LSAY5050W60-B	17/May/2011 -- 21/Oct./2018
Test Report	CTS	CGZ3121016-032 91-L	LED Flood Light & YJ-SLF600W155	22/Nov./2012 -- 21/Oct./2018
Test Report	CTS	CGZ3130926-008 79-E	LED Driver & YJ-020WE036-600P	29/Sep./2013 -- 21/Oct./2018
6.3 Quality Control Management				
Item	Content		Observations /Comments	



6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Jun Cheng
6.3.4	How many QA/QC inspectors in total?	6

No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
LED Workshop	2	7	3
Light Source Workshop	1	53	3

**6.4 Supplier Management**

Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary



6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>3</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	0		11-20 Years	1
Junior College	1		6-10 Years	0
Technical School	1		2-5 Years	2
High School	1		Less than 2 years	0
List of successful project(s) (Example: patented products):		<p>A method of assembling a convenient LED energy-saving lamps: ZL 2011 2 0564327.3</p> <p>A new energy-efficient LED downlight: ZL 2011 2 0564320.1</p> <p>A good waterproofness LED module: ZL 2011 2 0564292.3</p> <p>LED lights with insulated power supply cover: ZL 2011 2 0319326.2</p> <p>A low light decay of LED amusement device light: ZL 2011 2 0564285.3</p> <p>LED lamp 360° passive cooling module: ZL 2011 2 0319332.8</p> <p>A good heat dissipation and energy-efficient LED downlight: ZL 2011 2 0564295.7</p>		
Does the company have its own brand?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please specify:		Cert. No.: 10074977, Cert. No.: 9958372, AGLARE (Cert. No.: 5675855) (Authorized)		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list all key equipment used:	Oscilloscope, Electronic load, Integral sphere, Hi-pot tester, Multiplex temperature meter
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Protel, Pro-E, PowerPCB, Solidworks, MPLAB IDE, EUIDE, Saber sketch, Multisim, AutoCAD
Please list all certifications and/or qualifications of the R & D department:	Shenzhen Hi-tech Enterprise Certification
Have the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company have qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input checked="" type="checkbox"/> No

### 8.2 R&D Real Case Description

<b>Customer's Name</b>	Confidential
<b>Customer's Location</b>	Confidential
<b>Customer's Industry:</b>	Confidential
<b>Order's Requirement Description:</b>	Confidential



8.3 Design Process			
Process 1	Process 2	Process 3	
Description: Design task and schedule	Description: BOM and drawing	Description: Design review and change	
Process 4	Process 5	N/A	
		N/A	
Description: Test Report	Description: Design approval	N/A	
8.4 Design Devices			
Oscilloscope	Electronic load	Integral sphere	
Hi-pot tester	Multiplex temperature meter	N/A	
		N/A	
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## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to increase 2 production lines.	1 year

## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Incoming material	2	 Die bonding	3	 Wire bonding
4	 Glue sealing	5	 LED sorting	6	 Braiding
7	 SMT	8	 Reflow soldering	9	 Semi-product assembling



10	 <p>Semi-product testing</p>	11	 <p>Semi-product aging</p>	12	 <p>Gluing</p>
13	 <p>Product assembling</p>	14	 <p>Product testing</p>	15	 <p>Product aging</p>
16	 <p>Packaging</p>	17	N/A	18	N/A
			N/A		N/A



## Section 11: Certification & Photos

Certification	
<b>Certification &amp; Photos -- Business License (Original)</b> 	<b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b> 
<b>Certification &amp; Photos -- Tax Registration Certificate</b> 	<b>Certification &amp; Photos -- Permit for Opening Bank Account</b> 
<b>Certification &amp; Photos -- Organization Code Certificate</b> 	<b>Certification &amp; Photos -- Custom Clearance Registration Form</b> 



**Certification & Photos -- Import and Export Enterprise Registration**



**Certification & Photos -- ISO9001:2008**



**Certification & Photos -- CE Certification 2**



**Certification & Photos -- CE Certification 4**

**Certification & Photos -- Shenzhen Hi-tech Enterprise Certification**



**Certification & Photos -- CE Certification 1**



**Certification & Photos -- CE Certification 3**



**Certification & Photos -- RoHS Certification**



Certification & Photos -- Trade Mark



Certification & Photos -- Patent 1



Certification & Photos -- Patent 2



Certification & Photos -- Patent 3



Certification & Photos -- Patent 4

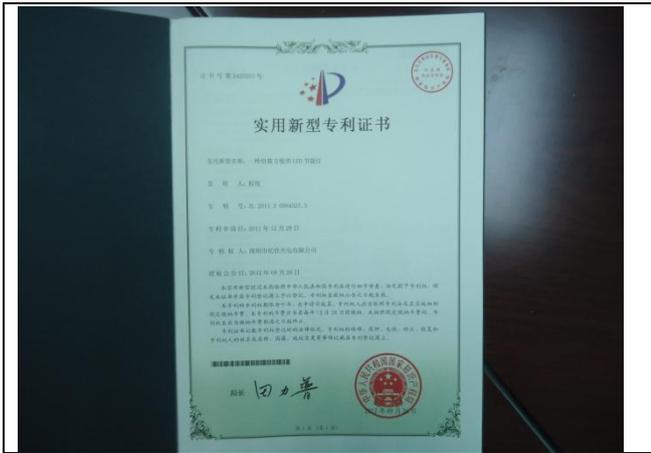


Certification & Photos -- SAA Certification



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## Section 12: Company and Product Samples

Company and Product Samples	
Company Gate	Office
	
Workshop	Workshop
	
Product Sample	Product Sample
	
Product Sample	Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



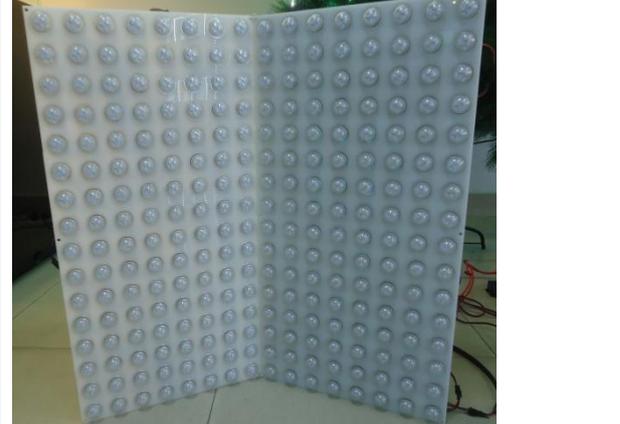
Product Sample



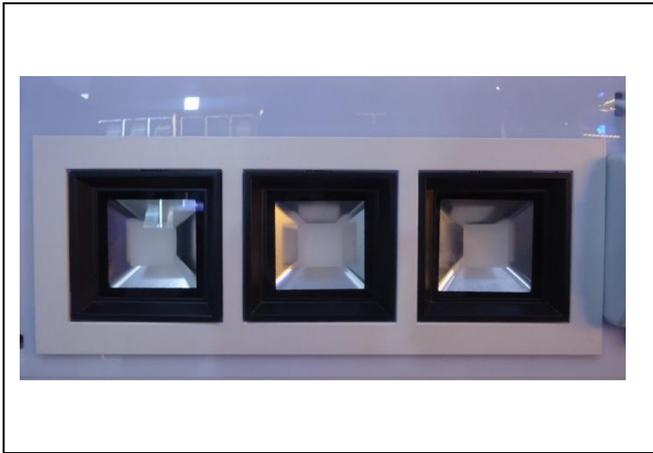
Product Sample



Product Sample



Product Sample





## Section 13: Competitive Advantages

13.1 Product Group Capacity				
13.1.1 Products Sold (Within 12 Months)				
Products Name	Quantity		Revenue (USD)	
Lights & Lighting	Confidential		Confidential	
13.1.2 Suppliers Cooperated With (Within 12 Months)				
No. of cooperation suppliers (total)	32			
No. of suppliers (which cooperated over 2 times)	32			
No. of provinces which cooperation suppliers belong to	5 (Shanghai, Guangdong, An'hui, Zhejiang, Beijing)			
Would the company like to provide design solution service for integration project?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
If yes, these projects include	N/A			
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input checked="" type="checkbox"/> No			
If yes, please describe it	N/A			
13.1.3 Real Case Description:				
Customer Name	N/A			
Customer Country	N/A			
Customer Region	N/A			
Products Category	N/A			
Order Value (USD)	N/A			
Order Processing Process	N/A			
Customer's Feedback	N/A			
13.2 Real Case for Lower MOQ & Short Lead Time				
Products Name	MOQ (Within 12 Months)		Shortest Lead Time	
LED Amusement Lamp	500 Pieces		12 Days	
LED Strip	10 Meters		10 Days	
LED Downlight	100 Pieces		5 Days	
LED Bulb	100 Pieces		5 Days	
13.3 Real Case for Large Contract				
Products Name	Order (Within 12 Months)		Shortest Lead Time	
Confidential	Confidential		Confidential	
13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
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Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A

-- End of Report --